

MATTHEW BONN

Russellville, AL

☎ 979.574.7093 ✉ mbonn@title2.net

🌐 [LinkedIn](#) / [Title 2 LinkedIn](#)

CLIENT SERVICE | SOLUTION CONSULTING | CHANGE MANAGEMENT

Dynamic, accomplished Professional highly regarded for 28+ years of professional achievements and a reputation for delivering exceptional client service and solution consulting. Known for exceptional background information technology and operations leadership, solving complex business problems through unique approaches that add exceptional business value. Builds and maintains lasting relationships, understanding client needs through a people-focused approach. Proud US Navy veteran with an exceptional work ethic. Out-of-the-box thinker committed to ensuring expectations are exceeded while providing superior projects surrounding operations, IT, engineering, sales, and finance.

SELECTED HIGHLIGHTS

- ❖ Supported a high-profile client company to accelerate slow growth with a full-scale strategic plan to update CRM, MRP, and ERP, in addition to achieving in-house product manufacturing and refocusing target market; spearheaded changes aligned with CEO vision, enabling company top-line growth of by 100% and a 900% upturn in EBITDA.
- ❖ Rescued client company from credit default through full recovery from troubled DC move/WMS implementation, resulting in customer on-time delivery boost of 60% in 2 weeks, and an additional 29%+ to 99.9% within 6 weeks.
- ❖ Selected to overhaul manufacturing and accounting systems as part of a full-scale recovery for Harden Manufacturing; pared down order lifecycle by 42%, reduced import inventory 30%, and enabled rapid growth.
- ❖ Called in to rescue a failing DC relocation for a client that had lost product shipping ability, assisting in the rapid buildout of the new DC that was able to start shipping in week one; over three months, expanded capacity 300%.
- ❖ Designated to overhaul Alenco Windows, a company that was in bankruptcy, handling a complete turnaround which involved a specially selected management team; during tenure, company expanded from \$30M to \$130M+.

CORE COMPETENCIES

- Solution Consulting
- Needs Assessments
- Business & Sales Acumen
- Continuous Improvement
- Financial Planning
- Relationship Building
- Complex Problem Solving
- New Technology Utilization
- Strategy Development
- Communication & Reporting
- Leadership & Collaboration
- IT Expertise

PROFESSIONAL EXPERIENCE

TITLE 2 BUSINESS SERVICES | LAVONIA, GA | 2014 – PRESENT

Co-Founder & Lead Consultant

Established and oversee a client-dedicated organization, collaborating with a team of pacesetter leaders with a history of success across turnarounds, transformations, and continuous improvement. Employ holistic approach via expert use of tools developed to match specific client requirements. Analyze historic data to produce superior outcomes within strict constraints. Support clients to define their business, ensuring mutual goals are met.

- Aided a high-profile client company to accelerate slow growth with a full-scale strategic plan to update CRM, MRP, and ERP, in addition to achieving in-house product manufacturing and refocusing target market; spearheaded changes aligned with CEO vision, enabling company top-line growth of by 100% and a 900% upturn in EBITDA.
- Rescued client company from credit default through full recovery from troubled DC move and WMS implementation, resulting in customer on-time delivery boost of 60% in 2 weeks, and an additional 29%+ to 99.9% within 6 weeks; cut operating expenses 38% and increased peak season capacity 180%, all while realizing \$300M+ EV in under 12 months, resulting in complete satisfaction and numerous referrals.
- Helmed a major operational improvement to increase capacity on a primary manufacturing line by 52%, reduce operating expense on the same line by 35%, and built out scalable, extended platform for long-term success; company has since used these tools to improve overall capacity and cost position, improving EBITDA by 100%+.

TITLE 2 BUSINESS SERVICES ACHIEVEMENTS, CONTINUED

- Oversaw time-constrained consolidation of distribution operations with complete business continuity, organizing a complex move of 650+ truckloads of goods as well as all relevant processes, with a new DC running in <10 weeks.
- Called in to rescue a failing DC relocation for a client that had lost product shipping ability, assisting in the rapid buildout of the new DC that was able to start shipping in week one; over three months, expanded capacity 300%.

HARDEN MANUFACTURING | HALEYVILLE, AL | 2009 – 2013**Director of Information Systems/Operations**

Selected to overhaul manufacturing and accounting systems as part of a full-scale rescue, effectively distilling necessary processes and aligning current software; measured performance amongst up to ten staff on the complex and distributed project, in addition to providing key leadership across IT, procurement, and transportation. Built out a business that was controlled and predictable and sought as an internal consultant to support other major initiatives, including working with executives to guide overall business vision and strategy.

- Pared down order lifecycle by 42% with elevated consistency, reduced import inventory of 30% with order completion rates over 99%, cut variable operating expenses of a 30 truck fleet by 20%, reduced indirect labor by 12%, and elevated flexibility to continue order fulfillment for existing market channels while allowing for palletized shipments to open internet direct sales as an emerging channel.

PLY-GEM WINDOWS (FORMERLY ALENCO WINDOWS) | BRYAN, TX | 2001 – 2009**Information Technology/Special Project Manager**

Designated to overhaul a company that was in bankruptcy, handling a complete turnaround that involved a specially selected management team due to previous successes with similar work. Defined processes across departments and developed bespoke software and systems covering manufacturing, production scheduling, procurement, account services, and transportation. Overcame challenges through ingenuity and dedication.

- Drove organization to realize an industry-leading five-day lead time from order to ship with 99%+ order completion.
- Company underwent two acquisitions during expansion from a \$30M company to \$130M+.

Additional Experience: Cardinal Glass Industries, Systems Engineer, 1998 – 2001 / Unites States Navy, Nuclear Machinist Mate 2nd Class, 1992 – 1998

EDUCATION**Naval Nuclear Power School**

- *Graduated in top 10% of class*
- *Served as staff instructor following graduation.*

ADDITIONAL CREDENTIALS

TECHNICAL SKILLS	JD Edwards World A7.3, Cisco IOS, PeopleSoft FSCM 9.0, Microsoft Visual Studio .NET, Microsoft Server, IBM iSeries Hardware and OS/400, IBM RPG III, Microsoft Dynamics (GP, NAV), Microsoft SQL, Microsoft Exchange, Symantec Backup Exec, Microsoft Office, Cat 5 Cabling, Microsoft DOS, Windows 98, 2000, XP, 7, 8, 10, Network Monitoring Systems, Novell Network Operating Systems, PC*Miler, WMS, ERP, CRM
VOLUNTEERISM	RHS Band Boosters, Basketball Boosters, Baseball Boosters
INTERESTS	ATV/UTV off-roading, home repair/remodeling, classic car restoration.